17 of the top 20

global banks achieve **high-impact business outcomes** through enhanced analytics, operationalized at scale

Create a sustainable compliance environment and keep pace with regulatory demands

<u> 1</u>	Reduce costs	McKinsey estimate savings of up to \$1.4B a year through a simplified portfolio of data repositories and analytics that deliver quicker, more accurate regulatory reports.
° O	Automate the process	In 4 weeks, a large European Bank published automated source to target data lineage for a regulatory process, redirected users to accurate data and removed >30% of redundant data.
	Organizational alignment	Top 5 US Bank realized \$1B of benefits with a single enterprise architecture supporting 80K associates, running 1.5M queries a day.



The banking industry is changing

- Unprecedented changes in consumer-driven behavior
- Radically increased competition
- Intensified regulatory oversight

The most successful banks are deploying world-class analytics, artificial intelligence, and an enterprise data architecture. This core foundation empowers future operating models to:

Reduce costs through simplification and automation



Large European Bank has a single platform for finance and regulatory reporting, with end-to-end data lineage and governance, ensuring data quality and transparency

Deliver consistent and integrated information through an automated/ managed process



Enable organizational alignment via a single platform with integrated data



Large US Bank is working toward sustainable compliance, recognizing their historic minimum viable approach to regulations is becoming unmanageable

Top UK Bank has a single solution across multiple brands supporting regulatory compliance, customer management, cost management, credit, and fraud

Radically reduce cost and complexity through a centralized, flexible platform that supports all regulations with data visibility & lineage across end-to-end processes

Standardized, automated process to deliver consistency, speed, and accuracy of reporting at enterprise, brand, division, and country level

Evolve to one platform for all analytics to reduce complexity and cost, while improving analyst productivity

Our Objective

Help remove technical barriers that hinder success

Our Philosophy

Enable the discovery and operationalization of new insights, at scale, across any business

Our Focus

Deliver ROI, enabled by the best analytics platform and optimal cost/ performance mix

Why Teradata

We have a long history, working with the world's largest, most complex companies. They have confidence in our ability to meet their short, medium, and long-term analytical requirements.

We deliver against our promises, supporting our customers in confidently embracing their most complex analytical ambitions, while driving hundreds of millions of dollars in value.

We are recognized for our superior technology vision and capability based on integration of Teradata and open source technologies deployed in the public or Teradata cloud, and/or on-premises across Teradata and commodity hardware.

We provide high-performance analytical ecosystems, experienced data scientists, industry and implementation experts that empower our clients to increase revenue and drive operational efficiency.

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"PWC estimate 80% of data across all regulatory projects is the same, yet most regulations are considered separate data integration projects; institutionalizing redundancy and repetition."