# CONNECTED interactions A Better Customer Experience through Connected Interactions

In a fast-moving, constantly-evolving, complex digital landscape, customer communications can often feel disjointed and off-the-mark.



**3 things marketers need to execute individualized marketing communications.** 



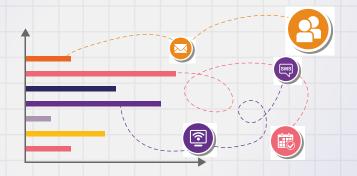
## 1 Orchestrated Customer Interactions

Individualizing the customer experience requires all interactions with the customer be coordinated so relevant offers and key messages can be delivered seamlessly across channels



#### 2 Real-time Relevance

By enabling an agile environment, marketers can optimize or change in-campaign decisions based on current campaign performance feedback.



### **3 Omni-Channel Consistency**

Creating connected interactions requires integrating online and offline transactional data to ensure a consistent and controlled customer experience across all channels.

To create relevant, compelling communications and win customer loyalty, marketers must be able to:





The key to creating a highly individualized customer experience – every time – is connected interactions.

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EB-9374