

Teradata Tax Solutions

Revenue Capture Services

Industry Solutions > Government

Answer Your Revenue Recover Questions

You understand the challenge: trying to recover the millions of dollars in potential revenue lost to your state due to non-filing or under-reporting taxpayers. And you understand the solution: tapping technology to create a fast, accurate answer to your revenue recovery issues, an answer



that can quickly identify non-compliant taxpayers in all tax types, then develop leads and collect the outstanding dollars for your state.

You also understand that there can be added costs associated with taking advantage of technology. True, it can help you and your agency uncover thousands of potential leads. But someone must follow up on those leads. Few resource strapped state tax agencies have the available manpower to significantly increase their workloads. In addition, technology places other

crucial concerns on your agency and its resources. Where, for example, will you get the hardware needed to operate the program? And where will you find the personnel – and the dollars – to administer it?

All these questions give rise to yet another: is the cost of implementing a technology-based solution to your non-compliance challenges simply too large an investment at this time?

More Opportunity – More Tax Dollars

Tax Solutions provides an answer – our Revenue Capture Services. This outsourcing alternative offers you a menu of data warehouse-based tax products and services. It's the most complete and comprehensive outsourcing compliance solution available anywhere.

Teradata® Revenue Capture Services has one goal: to bring significant dollars in recovered revenue back to your state. Simply, Teradata takes your data, incorporates it into a Teradata system, brings in external data, develops leads, then either collects on those leads or turns them over to your agency for collection. Teradata performs all the necessary discovery services on our platform. The only thing you're left with at the program's end is a new list of leads – and new opportunity to recover millions of dollars in previously lost revenue.

It's Your Choice

You select the services you want and need the most. Teradata will then use your state's data and a commercial data source to identify non-filing businesses or individuals, locate them, correctly determine liability, and, if you choose, collect the revenue for you. You not only determine which of these services are to be performed, but whether the work is to be done on-site or from a remote location.

Here's how Revenue Capture Services work:

- > Teradata conducts information and business discovery functions.
- > Your agency and Teradata mutually agree on the programs to pursue.
- > You provide all the necessary data.
- > Teradata produces lead lists for your agency's review.
- > Upon approval of the lead lists, Teradata loads them into a Lead Tracking Management System.
- > Depending on your choice, either Teradata or your agency works the leads and makes the necessary liability determinations.
- > Teradata – or your agency – collects the accounts and remits the funds to the state.

Teradata Tax Solutions

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A Seamless Solution

Regardless of the services that you select, Teradata Revenue Capture Services provide you and your agency with answers to the common questions concerning the use of technology to overcome non-compliance challenges. By providing your agency with hardware – and a home for it, if necessary – software, plus the people to develop the revenue recovery program, manage the systems, work the leads, and collect the revenue, Teradata offers a comprehensive solution to the seemingly insurmountable obstacles your agency faces every day. We can help you capitalize on the revenue recovery opportunities that await you. And, just as important, we can provide you with a seamless approach to outsourcing. With Teradata, you work with a single supplier, not an array of compartmentalized sub-contractors.

Need More Reasons to Choose Teradata?

Why choose Teradata Government Systems for your revenue recovery demands? Because only Teradata can offer you such a comprehensive solution. We provide the most experienced team of tax experts in the industry, a team that will work hand-in-hand with your personnel to design and implement a revenue recovery program that will optimize results for your state.

Our unique combination of experienced tax personnel, time-tested methodology, and our insight and innovation gives you everything you need to assess your revenue opportunities, then implement a cost-effective program. We also provide you comprehensive data warehousing expertise plus all the necessary hardware, software, and services for end-to-end support.

We've developed our Revenue Capture Services in conjunction with state tax experts, and we've leveraged the most

recent advances in technology. That means Teradata can offer you all the tools and resources you need to see dramatic improvements in your ability to identify non-compliant filers and recover additional tax dollars.

Build on Experience

Teradata has successfully deployed compliance discovery data warehouse projects in many states. Based on the experience – and the success – gained on these projects, we've developed a proven, structured approach for identifying recoverable lost revenue.

For More Information

To learn more about how Teradata Revenue Capture Services can provide you and your agency with a comprehensive, cost-effective outsourcing solution that can increase tax revenue for your state, contact your Teradata representative or visit Teradata.com/government.

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